

TAMI Industries - A local company with global presence

Provence, the heart of TAMI Industries

Miles and miles of green vineyards, vibrant purple lavender fields, centuries old olive trees and a historical bridge... this was the view when TAMI Industries was founded in 1993 in Southern France, in Nyons. Located less than an hour from the motorways connecting France to its neighboring countries but still far enough from the bustle of big cities, Nyons presented the right set of elements to host a young company aspiring to make tangential flow filtration (TFF) more efficient by immersing itself in the research and development (R&D) of innovative ceramic membranes.

More than three decades later, the vineyards, lavender fields, olive trees and the bridge are still there, but today Nyons is also home to the headquarters of an international company and its R&D, production, commercial and back office departments. This is only possible because TAMI Industries, loyal to its values and maintaining a firm position on the global trend of moving manufacturing overseas, chose to stay in Nyons and contribute back to the community that stood at its side since the beginning.

Increasing exports and internationalization

The early success of TAMI Industries' flagship products, the INSIDE CéRAM



Clockwise: black olives, vineyard, Nyons and lavender fields.

membranes, led to a rapid increase in exportation and the need to expand the production capacity. To cope with the increasing demand and strengthen the supply chain, TAMI Deutschland was established in 1998, giving start to the formal internationalization of the brand TAMI. This event was followed by the creation of three more subsidiaries around the world to better serve international customers: TAMI North America in Canada (1999), TAMI Separation Technologies in China (2004) and TAMI Latina in Mexico (2010).

Today, in addition to these five locations, TAMI Industries also counts with a growing network of distributors and representatives who guide customers to find the right ceramic membrane for their TFF projects wherever they are.

One headquarters and four subsidiaries to better serve international customers

A brief presentation of the subsidiaries

TAMI Industries is now present in five countries, divided into headquarters and four subsidiaries. Each subsidiary has the autonomy to use the TAMI brand in their respective territories and develop the commercial activities.

- **TAMI Industries** (headquarters, Nyons, France): R&D, production and business strategy activities among others are conducted at this location. The commercial territory of TAMI Industries includes the western part of Europe and all other countries in the world not covered by its subsidiaries.



TAMI Industries, headquarters.

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- **TAMI Deutschland** (Hermsdorf, Germany): located at the junction of two key German motorways connecting Frankfurt to Dresden and Berlin to Munich, production and commercial activities are conducted at TAMI Deutschland. The commercial territory of TAMI Deutschland includes Germany, Eastern Europe and Russia.



TAMI Deutschland.

- **TAMI North America** (Montreal, Canada): as the largest French-speaking city in North America, Montreal has the reputation of a global city connecting North America to Europe. Its privileged geographic location next to important business hubs in both Canada and the US presented the optimal conditions for TAMI North America to set the foot in the American continent. TAMI North America oversees the commercial activities in Canada and the US.



TAMI North America.

- **TAMI Separation Technologies** (Suzhou, China): Suzhou is 100km northwest of Shanghai, the largest metropolitan area in the world. To meet the growing demand of the Chinese market and customers spread across a vast geographic area, TAMI Separation Technologies was created to be the subsidiary dedicated to commercial activities in China.



TAMI Separation Technologies.

- **TAMI Latina** (Santiago de Querétaro, Mexico): this subsidiary in Mexico oversees the commercial activities in Mexico, Central and South Americas. Santiago de Queretaro is located only a few hours away from Mexico City and in addition to being a global hub for the aerospace industry, the economy of this region is growing at one of the fastest paces in Mexico.



TAMI Latina.

Steady growth is expected, one step at a time

At TAMI Industries, business growth is seen as the result, not the objective. As TAMI Industries continues to invest in R&D and develop innovative ceramic membranes that will make tangential flow filtration more efficient, its products solve new problems and deliver unique value to customers through superior performance. This in turn allows TAMI Industries to continuously invest in the development of even more innovative products.

The repetition of this virtuous cycle is the base of the sustainable growth of TAMI Industries.

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